

## FACT SHEET

### Risk Appetite and Underwriting Limits

#### Insurance and reinsurance

- Aircraft hull and liability – general aviation and regional airlines.
- Hangarkeeper's liability (HKLL).
- Airport liability.
- Aviation Products liability.
- Aircraft Non-Ownership liability.
- Refueller's liability.
- Contingent aircraft hull and liability.
- Excess Liability
- Hull Deductible.
- RPA (above 7KG).
- PA.

#### Risk type

- General aviation.
- Fixed wing:
  - Single engine piston, turbo prop, multi engine piston, turbo prop, turbine
  - Recreational aircraft
  - Gliders
  - Warbirds and vintage.
- Rotor wing:
  - Single engine piston, turbine
  - Multi engine turbine
  - Gyros.
- Regional Airlines (<= 61 seats)
  - Co-insurance lines

#### Limits

- Hull USD 5M any one accident/occurrence each aircraft.
- Liability USD \$50M any one accident/occurrence each aircraft.

#### Underwriting information required

- Pilot experience.
- Aircraft Utilisation.
- Turnover. (HKLL)
- Accident record.

#### Differentiators

- Coverholder at Lloyd's.
- Lloyd's Financial Strength:
  - Standard & Poor's Rating A+
  - A.M. Best Rating A.
- Full use of available limits for suitable risks.
- Diversified risk appetite.
- Claims are managed from Melbourne.
- Wide geographic market interest:
  - Australia
  - New Zealand
  - Asia
  - Papua New Guinea
  - Pacific Islands.

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